Who: As a coach in one of our Technical Eminence programs (or as a sponsor who wants to better understand the coaching role) please join Teresa Bitner- an International Coaching Federation (ICF) professional trained coach and speaker. Teresa has been coaching and mentoring people for over 19 years in various roles as an IT manager, project manager, educator, mentor, and leader.

What: Powerful Questions and Effective Coaching is for those professionals who coach others and desire to improve their coaching results. This topic will benefit those seeking to bring self-awareness, empowerment, creative problem solving, and professional benefits to their participants through powerful questions. The webinar will introduce professional coaching standards from the International Coaching Federation (ICF) Core Competencies, http://coachfederation.org/corecompetencies, on powerful questions.

The Takeaway: You will receive tools, strategies and methods for using powerful questions with your participant (and others you coach) as you practice and develop your powerful questioning skills.

**Powerful Questions and Effective Coaching Webinar Abstract**

This webinar, *Powerful Questions and Effective Coaching*, is for those professionals who coach others and desire to improve their coaching results. This topic will benefit those seeking to bring self-awareness, empowerment, creative problem solving, and professional benefits to their coachee/participants through powerful questions.

This webinar will introduce professional coaching standards from the [International Coaching Federation (ICF) Core Competencies](file:///Volumes/SP%20PHD%20U3/TQlaptopdesktop/Lifecoach/WorkshopResources/IBMPowerfulQuestionsWebinar/Coachfederation.org/corecompetencies) on powerful questions. Attendees will understand how the ICF Core Competencies relate to coaching in the workplace. Next, the webinar will provide tools for more effective coaching through learning characteristics of powerful questions and providing strategies for using them effectively. Lastly, models for powerful questions will be given and methods for use with coachee/participant will be provided. The result will be that the coach will have learned powerful questioning skills that encourage the coachee/participant to think out of the box, breakthrough current perceptions, and determine their action plan.